Meaningful Giving. Inspired Change.

The International Community Foundation seeks to inspire charitable giving by U.S. donors, particularly those with an interest in northwest Mexico and Latin America, to strengthen civil society and promote sustainable communities beyond U.S. borders.

www.icfdn.org
Dear ICF Donors and Friends,

This year, we want to celebrate our donor community, which has been both committed and invested in addressing the needs of underserved communities and vulnerable natural habitats.

Our work is both broad and deep. First, we support hundreds of educational, cultural, environmental, and health-related projects and programs – all implemented by local organizations. In fact, we are proud to report that, in fiscal year 2018, ICF granted over $10.8 million to 270 organizations in Latin America and the Caribbean.

Next, ICF supports these organizations by sharing its programmatic expertise and geographic networks, helping to build strong organizations, and convening grantees to work together to resolve complex issues.

In the following pages, we highlight a few initiatives that ICF supported last year that we believe will make a real impact in the lives and well-being of local residents throughout our grantmaking area.

Finally, ICF has remained responsive to urgent demands. After hurricanes and earthquakes struck Mexico last year, ICF made disaster relief a priority, granting over $750,000 to rehabilitate the region. We also responded in Barbuda to help that island recover from the devastating Hurricane Irma.

We are incredibly grateful for the support that ICF’s committed donors provide to local organizations, projects, and catastrophic events like those described above and in the following pages. Our impact would not be possible without the dedication and steady funding you offer.

We hope that you will join us very soon – in our offices, on a site visit, at a workshop, or at one of our many events throughout the year. We are eager to introduce you to the inspiring work of individuals and organizations dedicating to improving the lives, communities, and ecosystems that we all depend on.

We look forward to hearing from you very soon! And again, thank you, for your support.

Sincerely,

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Commitment
To honor our donors and their vision to create sustainable communities throughout Mexico and Latin America. We respond effectively to the challenges and opportunities present in the region today and in the future.

Expertise and Knowledge
To make good decisions based on our technical, programmatic, and local expertise that will give our investments the best chance of success. We will share this knowledge widely, encouraging participation and new ideas from donors, grantees, and other partners.

Integrity
To uphold the highest possible standards in international grantmaking. We honor donor intent and privacy commitments. We integrate a high level of ethics, integrity and transparency in all of our work.

Stewardship
To create lasting improvements in education, health, and the environment in Mexico and Latin America that also result in stronger civil society organizations, better managed marine and terrestrial ecosystems, healthier communities, and effective education systems. We safeguard donor intent and the resources entrusted to us.

Collaboration
To transform passion into results through strategic partnerships, teamwork, and pooling of resources.
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“Working with ICF has been very enriching as they share our idea of working with local organizations and supporting community work. ICF does an incredible job of supporting and monitoring the organizations that are part of its network. Collaborating with this Foundation is an opportunity for growth.”

MARÍA VILLALPANDO
MEXICO PARTNERSHIPS
GLOBALGIVING
We have spent some of our best family times together in Cabo and, over time, we have become more aware of the challenges of this growing area. Our family foundation turned to ICF to send small grants that help children with the basics - a safe home, nutritious food and a good education. We couldn't have done it without ICF's guidance!

GREAT GRANDSON
17 YEARS OF AGE,
LAWRENCE WELK
FOUNDATION – GENERATION 4
"We are able to be in the business of philanthropy, of being able to contribute in this way to the important work being done to protect and preserve some of the most amazing landscapes on Earth. We believe in developing long-term relationships with our grantees that allow us to build trust in their abilities and instincts.

The expertise of the ICF Team is an incredible asset and helps us immensely in our grant-making in Mexico. They provide extensive knowledge of environmental conservation and of the related landscape in Mexico and apply that knowledge to provide trusted advice. ICF focuses on on a very special part of the world. This commitment to Baja California and Mexico allows them to focus on building strong communities and healthy natural spaces."

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The Eudist Home for Girls Endowment Fund is pleased and honored to have been the inaugural fund at ICF. Because of the careful management of the investments by the International Community Foundation's staff and the generosity of our many donors, I am pleased that our fund has grown substantially over the years and can now provide significant support and stability for our beneficiaries and the girls and young women they care for at Eudist Homes across Mexico.

DEACON JOE SANTEN
TRUSTEE OF THE EUDIST HOME FOR GIRLS ENDOWMENT FUND AT ICF
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“The Latina Giving Circle’s partnership with ICF has been an engine of our Circle’s growth and success. Together we catalyzed nearly $50,000 in giving to groups that are confronting the challenges and trauma of family separation policies. Thanks to ICF’s nomination, the Latina Giving Circle is being honored by the San Diego Chapter of AFP as outstanding grantmaker of the year. Partnering with ICF has been the best thing we have done for our organization. ICF truly cares about our members, our model, our culture, and our vision, and has supported us every step of the way.”

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Ralph McLain
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Olgaard Meier
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Katie Mervin
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Evan Meyers
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Donald Miles
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ONE LEGACY. MANY CHOICES. CHOOSE WISELY.

Our goal is to help you plan in a way that benefits you, your family and the cause(es) of your choice. There are many ways you can make a planned gift and enjoy tax or income benefits.

ICF CAN HELP YOU CHOOSE:

WHAT TO GIVE
Find out what types of assets make the best legacy gifts. Learn how gifting cash, securities, or property can help achieve your estate planning, financial, and philanthropic goals.

HOW TO GIVE
We can help you structure a gift that provides both tax benefits and personal or family income while supporting your chosen cause.

WHERE TO GIVE
ICF can connect you with the nonprofit organizations and community programs that match your areas of interest and will make the best use of your investment.

5 REASONS TO CONSIDER LEGACY GIVING

1. Reduce the tax burden on your family.
2. Receive estate tax savings.
3. Provide for your immediate family.
4. Support your chosen causes for years to come.
5. Make a real difference in the lives of others!

Meaningful Giving. Inspired Change.

For more information, please visit our website at icfdn.giftlegacy.com or contact Lety Martinez Hermosillo at lety@icfdn.org or (619) 336-2258.
San Quintín: A Flourishing Region

For many years, the San Quintín region of Baja California, Mexico has been known for its natural beauty. It is, however, also home to a unique coastal wildlife habitat that rivals California’s coastal zones.

With its abundant flora and fauna, this region naturally drew the attention of conservation and research organizations such as Terra Peninsular, A.C. and the San Diego Natural History Museum (“The Nat”).

This year, both organizations jointly rediscovered the San Quintín Kangaroo Rat. This mammal was last seen in 1986 and placed on the Mexico endangered species list in 1994. The small kangaroo rat gets its name from its powerful hind feet, which allow it to propel itself forward like a kangaroo. This small and fierce mammal was found by researchers from “The Nat” on two certified conservation reserves owned and managed by Terra Peninsular.

“The Nat” published these findings in its recent “Biodiversity and Conservation Report” and will continue its partnership with Terra Peninsular to use research outcomes for strategic conservation plans in the region.

ICF works with JiJi Foundation and other donors to support Terra Peninsular A.C. and the San Diego Natural History Museum to protect the natural ecosystems of the B.C. peninsula.

$4.86M total environment grants in FY2018 to 102 organizations for research, enforcement, protected areas management, and environmental education.

Photo: Sula Vanderplank
Fighting Dengue and Zika

Every year, from August to mid-October, Baja California Sur (BCS) turns into a green desert oasis as the Pacific coast of Mexico experiences its tropical storm season. Along with rain comes an abundance of mosquitoes, bringing along the threat of vector-borne diseases like dengue, chikungunya and Zika.

In 2013 and 2014, close to 4,000 cases of dengue were registered in La Paz, BCS, alone, including many ICF grantees who acted as first responders during Hurricane Odile.

In response, ICF’s donor, Christy Walton, charged ICF with finding a solution that would address this public health concern. After a year of research, ICF knew they had found the right fit with the World Mosquito Program (WMP) at Monash University in Australia.

WMP uses Wolbachia, a safe and natural bacteria, to reduce the ability of Aedes aegypti mosquitoes to transmit viruses to humans. Unlike most vector-control initiatives, WMP’s method is natural, self-sustaining, and poses no risks to the ecosystem or human health.

Thanks to the generous financial backing provided by Mrs. Walton’s Candeo Fund at ICF, WMP has set up shop in La Paz, initiating the first intervention of its kind in all of Mexico. Once this innovative approach proves successful in La Paz, ICF will work with other donors to help replicate this public/private joint investment throughout the state and beyond.

$1.12M total health grants in FY2018 to 44 organizations for research, health services, education, and preventative care.
Like many towns throughout the Baja California peninsula, the fishing village of Todos Santos has experienced rapid development in recent years. While growth has brought new economic opportunities to local families, the local school system has not kept up with innovations that future generations need to excel.

Recognizing this challenge, the Palapa Society of Todos Santos, A.C embarked on a mission to establish a new secondary school that would provide local middle and high-school students with the high-quality education and 21st century skills needed to seize new opportunities and improve their quality of life.

After two years of fundraising, planning and constructing the building, and obtaining certification, the new Palapa School opened its doors in August 2017. In its inaugural school year, 40 seventh and eighth grade students benefitted from the school’s rigorous curriculum and state-of-the-art facilities. This helped the Palapa students surpass the national average educational outcomes.

To make this quality education accessible to all, the Palapa Society also offers 90 scholarships for students to attend public school and their renowned English classes for children and adults. Additionally, the Palapa Society operates two bilingual libraries, open to the public.

The ICF team worked with David and Cindy Higgins to structure a $1.25 million gift to design, construct and launch the Palapa School in 2016-2017. Since this initial commitment, ICF has received gifts from hundreds of donors to benefit the students of Todos Santos through the Palapa School and the Palapa Society’s programs.
MEXICO DISASTER RELIEF

In September 2017, five states in central Mexico including Mexico City were shaken by record-breaking earthquakes, leaving thousands of families homeless and destabilizing the economy in the affected regions. Here’s a closer look at how ICF responded to the crisis, thanks to the generosity of 1,500+ donors from all over the world:

- **$860,270** Dollars raised
- **1,500+** Donors
- **24** Grants
- **3** Medical brigades
- **758** Homes being rebuilt
- **500+** Students granted scholarships after their school was damaged
- **15** Temporary classrooms built to serve 400+ students
- **12** Filters (12 Mesitas Azul) have been installed in 12 Community spaces.

In regions affected by Earthquakes:

- **12 orgs**
- **6 orgs** (Baja: Hurricane Relief)

#ICFDN
@icfdn
### International Community Foundation

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2018**

(With summarized financial information for Fiscal Year 2017)

#### Assets

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 5,265,388</td>
<td>$ 5,877,941</td>
</tr>
<tr>
<td>Accounts receivable:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>274,948</td>
<td>39,096</td>
</tr>
<tr>
<td>Other</td>
<td>4,000</td>
<td>5,203</td>
</tr>
<tr>
<td>Deposits &amp; prepaid expenses</td>
<td>34,932</td>
<td>24,195</td>
</tr>
<tr>
<td>Program related investment</td>
<td>469,149</td>
<td>224,413</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>2,919,165</td>
<td>2,903,563</td>
</tr>
<tr>
<td>Investments</td>
<td>16,303,223</td>
<td>15,221,776</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$ 25,270,805</strong></td>
<td><strong>$ 24,296,187</strong></td>
</tr>
</tbody>
</table>

#### Liabilities and Net Assets

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$ 180,403</td>
<td>$ 189,931</td>
</tr>
<tr>
<td>Grants payable</td>
<td>2,078,674</td>
<td>2,022,285</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>$ 2,259,077</strong></td>
<td><strong>$ 2,212,216</strong></td>
</tr>
</tbody>
</table>

#### Net assets:

- Unrestricted: 8,956,619, 9,937,318
- Temporarily Restricted: 6,855,455, 5,946,999
- Permanently Restricted: 7,199,654, 6,199,654

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>$ 23,011,728</strong></td>
<td><strong>$ 22,083,971</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$ 25,270,805</strong></td>
<td><strong>$ 24,296,187</strong></td>
</tr>
</tbody>
</table>

#### 2018 ICF Grants by Area

- Environment: 46.0%
- Education: 19.7%
- Disaster Relief: 11.3%
- Health & Human Services: 10.6%
- Arts & Culture: 5.7%
- Civic Engagement: 3.6%
- Community & Economic Dev.: 3.1%
### Revenue

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>2018 Total</th>
<th>2017 (Note 11)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gifts and support</td>
<td>$ 7,836,237</td>
<td>$ 6,440,726</td>
<td>–</td>
<td>$ 14,276,963</td>
<td>$ 12,853,477</td>
</tr>
<tr>
<td>Investment income</td>
<td>192,043</td>
<td>232,394</td>
<td>–</td>
<td>424,437</td>
<td>908,092</td>
</tr>
<tr>
<td>Other income</td>
<td>57,993</td>
<td>–</td>
<td>–</td>
<td>57,993</td>
<td>70,272</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>5,764,664</td>
<td>(5,764,664)</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$ 13,850,937</td>
<td>$ 908,456</td>
<td>–</td>
<td>$ 14,759,393</td>
<td>$ 13,831,841</td>
</tr>
</tbody>
</table>

### Expenses

**Program grants:**
- Environment: 4,861,358
- Education: 2,083,945
- Disaster Relief: 1,190,853
- Health and Human Services: 1,120,318
- Arts and Culture: 604,660
- Civic Engagement: 364,454
- Community and Economic Dev.: 332,867

**Program services:** 1,669,712
- Olivewood Gardens: 814,788

**Support services:**
- Operating and administrative: 471,343
- Development and fundraising: 317,338

**TOTAL PROGRAM GRANTS** $ 10,558,455

**Total expenses:** $ 13,831,636

**CHANGE IN NET ASSETS BEFORE DONOR ADVISED GRANT**
- (46,360) 908,456
- (1,000,000)

**CHANGE IN NET ASSETS**
- ($ 980,699) $ 908,456 $ 1,000,000 $ 927,757 $ 1,556,321

**NET ASSETS**
- BEGINNING OF YEAR: 9,937,318 5,946,999 6,199,654 22,083,971 20,527,650
- END OF YEAR: $ 8,956,619 $ 6,855,455 $ 7,199,654 $ 23,011,728 $ 22,083,971
In addition to the International Community Foundation’s $7,826,105 granted to Mexico in FY2018, we also granted nearly $2,240,300 to organizations in 7 countries in other regions of Latin America.

**GUATEMALA**
- **9** GRANTS
- $179,682 for 9 grants related to education, basic needs, small business, and water management in Retalhuleu and Izabal.

**ECUADOR**
- **1** GRANT
- $46,445 for financial management and English tutoring programs for children and teens in Guayaquil.

**GALÁPAGOS**
- **8** GRANTS
- $699,184 To support long-term sustainability in Galapagos through wildlife research, conservation of biodiversity and creating environmental steward fellowships.

**ARGENTINA**
- **1** GRANT
- $648,715 for Fundacion Tarpuy’s post-graduate programs in communication networks, software engineering, and artificial intelligence in Cordoba.

**BRAZIL**
- **2** GRANTS
- $14,737 for Fundação Iniciativa’s programs for special needs adults and street children in Curitiba.

**PANAMA**
- **5** GRANTS
- $204,480 to protect and support national parks, support environmental advocacy work, and to strengthen environmental education in public schools.

**BARBUDA**
- **5** GRANTS
- $447,025 to support disaster relief and recovery following Hurricane Irma.

FOR DETAILS ON THESE AND OTHER GRANTS IN 2018 please visit: [https://icfdn.org](https://icfdn.org)
There is so much more to do. You can help.

1. **Send a check by mail**
   Please indicate which Fund you are donating to. Your check should be sent to:
   
   International Community Foundation
   2505 N Avenue
   National City, CA 91950 USA

2. **Donate online**
   Visit www.donate.icfdn.org to make a donation.

3. **Send a wire transfer**
   Contact Lety Martinez Hermosillo at lety@icfdn.org or 619-336-2258.

4. **Donate stock or mutual funds**
   Contact Lety Martinez Hermosillo at lety@icfdn.org or 619-336-2258.

5. **Leave a Legacy**
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