Meaningful Giving. Inspired Change.

The International Community Foundation is an international charitable organization which seeks to inspire charitable giving by U.S. donors, particularly those with an interest in Mexico and Latin America, to strengthen civil society and promote sustainable communities.

www.icfdn.org
Dear ICF Donors and Friends,

This year, we celebrate a donor community that is responsive, committed, and thinking long-term about how to strengthen communities beyond U.S. borders.

In these pages, we highlight programs that benefit local families, students, and organizations in targeted communities. We are proud to report that in Fiscal Year 2017, ICF provided over $9.8 million in grants to 111 local organizations in Mexico, Latin America and the Caribbean.

As you’ll see from this report, ICF and its grantees are planning for the future – building better schools, improving monitoring/surveillance in environmental priority areas, and researching the root causes of cancer. Long-term projects like these require strategic vision, committed partners, and steady funding.

ICF’s team works hard to communicate the progress of these programs, and opportunities for donors, funding partners, and other stakeholders. We hope you will join us on a site visit, for a workshop, or for an outreach event to learn more about them. You will be impressed by the dedication and impact of these local groups!

Finally, we want to thank you for helping ICF respond quickly and effectively to the recent natural disasters in Mexico and the Caribbean. We are extremely proud of ICF’s donor response and we are eager to report back to you on the use of these funds.

We look forward to seeing you in San Diego or in the field. Please let us know when you can join us!

Sincerely,

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ICF President & CEO

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Our Core Values

Commitment
To honor our donors and their vision to create sustainable communities throughout Mexico and Latin America. We respond effectively to the challenges and opportunities present in the region today and in the future.

Expertise and Knowledge
To make good decisions based on our technical, programmatic, and local expertise that will give our investments the best chance of success. We will share this knowledge widely, encouraging participation and new ideas from donors, grantees, and other partners.

Integrity
To uphold the highest possible standards in international grantmaking. We honor donor intent and privacy commitments. We integrate a high level of ethics, integrity and transparency in all of our work.

Stewardship
To create lasting improvements in education, health, and the environment in Mexico and Latin America that also result in stronger civil society organizations, better managed marine and terrestrial ecosystems, healthier communities, and effective education systems. We safeguard donor intent and the resources entrusted to us.

Collaboration
To transform passion into results through strategic partnerships, teamwork, and pooling of resources.
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“Tony and I felt a strong call to action when we witnessed rapid environmental degradation in Southern Baja California, especially Loreto. Working with ICF has empowered our young organization by connecting us with a socially conscious world of committed donors as well as capable scientists, educators, and activists. As we celebrate Eco-Alianza’s 10th Anniversary, we know the team has matured to focus its passion, digital tools, and the principles of social entrepreneurship to affect real change in our schools and community.”
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“I have worked with ICF for over 15 years, supporting higher-education technology and research programs in Latin America. It gives me great joy to see students grow into professional leaders, as evidenced by the quality of their publications, but even more importantly, by their contributions to the communities where they live. Every penny spent supporting these students comes back multiplied a thousand times, which brings me great satisfaction.”

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<tr>
<td>Bruce Lacobelli</td>
<td>Mr. and Mrs. David Lyle</td>
<td>“I feel a responsibility as a</td>
</tr>
<tr>
<td>Mr. and Mrs. Peter A. Laplaca</td>
<td>Randy Lynch</td>
<td>businessman to give back part</td>
</tr>
<tr>
<td>Elizabeth Lawrence</td>
<td>Melinda Manchester</td>
<td>of all that I have received from</td>
</tr>
<tr>
<td>Margaret Lawson</td>
<td>Mr. Juan Manuel Prieto</td>
<td>the community. I see many</td>
</tr>
<tr>
<td>Marlene K. LeClaire</td>
<td>Rick Marcena</td>
<td>needs and few answers and I</td>
</tr>
<tr>
<td>Peter Lepine</td>
<td>Ann Margerison</td>
<td>feel I have to do something</td>
</tr>
<tr>
<td>Mr. J. Roland Lieber</td>
<td>Marilyn Martin</td>
<td>to improve lives, especially</td>
</tr>
<tr>
<td>Mr. and Ms. Jack Little</td>
<td>Susan Matthews</td>
<td>the lives of orphans and low-</td>
</tr>
<tr>
<td>Charles Louy</td>
<td>Mr. and Ms. David Lyle</td>
<td>income children. Personally,</td>
</tr>
<tr>
<td>Mr. and Mrs. David Lyle</td>
<td>Randy Lynch</td>
<td>I identify with them because</td>
</tr>
<tr>
<td></td>
<td>Melinda Manchester</td>
<td>that is where I come from. I</td>
</tr>
<tr>
<td></td>
<td>Mr. Juan Manuel Prieto</td>
<td>also believe that the more I</td>
</tr>
<tr>
<td></td>
<td>Rick Marcena</td>
<td>give and help, the more I get</td>
</tr>
<tr>
<td></td>
<td>Ann Margerison</td>
<td>back. ICF is a transparent,</td>
</tr>
<tr>
<td></td>
<td>Marilyn Martin</td>
<td>prestigious organization that</td>
</tr>
<tr>
<td></td>
<td>Susan Matthews</td>
<td>knows very well how to make</td>
</tr>
<tr>
<td></td>
<td></td>
<td>the best use of the donations</td>
</tr>
<tr>
<td></td>
<td></td>
<td>we give.”</td>
</tr>
</tbody>
</table>
When my husband and I first built a home in Baja, we could see that there were problems to be solved. We both had been involved in numerous charities in the U.S. and knew the rewards of helping. We started as donors, and then I helped form a humane society in San Jose del Cabo. I quickly learned the challenges of forming a nonprofit in the region and the greater challenge of raising money. As both a donor and now a board member, I continue to witness the important role ICF plays in addressing these challenges."

DONNA DILLON MANNING
BOARD MEMBER, ICF

"When my husband and I first built a home in Baja, we could see that there were problems to be solved. We both had been involved in numerous charities in the U.S. and knew the rewards of helping. We started as donors, and then I helped form a humane society in San Jose del Cabo. I quickly learned the challenges of forming a nonprofit in the region and the greater challenge of raising money. As both a donor and now a board member, I continue to witness the important role ICF plays in addressing these challenges."
Angie Kopnisky  
Hannah Koschnitzke  
Randal Kreienbrink  
Sun Wook Kwon  
Robert Lamm  
Gary Lesniak  
Angelica Leyva  
Ms. Marsha Jo Lindbeck  
Thomas Lippert  
Mr. Robert J. Lopatin M.D.  
Dominique Maciejewski  
Patsy Mackowiak  
Kimberly Maier  
Mr. and Ms. Peter R. Mallen  
Rosalinda Markels  
Lisette Martinez  
Julie Martin  
Claudio Mazzaferri  
Kathleen McClure  
Cathy McDow  
Eva Z. McFaul  
Kathryn Mcgonigle  
Ms. Susan Mckee  
Margaret Mclean  
Bob McNab  
Mr. and Ms. Daryl Mcnaughton  
Ms. Janice McWhan  
Yolanda S. Walther Meade  
Salvador Meneses  
Edie Mitchell  
Sergio Muller  
E.P. Broadnax and D.B. Murray-Iwezu  
Lisa Nakamoto  
Ms. Laura M. Nava  
Lynn M. Obee  
Kara Oringdulph-Hale  
Krista Berry Ortega  
Alana Ortez  
Barbara Perch  
Christian Petersen  
Tadeo Pfister  
Mr. Eric S. Pollyea  
Velma Pomrenke  
Ellen Qualls  
Peter Rasmussen  
Laura Ratliff  
Norman Rath  
Donna Riley  
Dr. and Dr. Eleanor E. Robbins  
Addie Robinson  
Becky “Spec” Robinson  
Anne Rogan  
Marilyn I. Rosine  
Mr. and Mrs. Peter and Winona Rowat  
Lawrence Rubin  
Emilie Ryan  
Serena I. Saltzman  
Mr. Raymond J. Schuerger DVM  
Deb Shay  
Jan Short  
Denise Simone  
Julia Souza  
Maryann Stabe  
Ms. Tammy Fox Stewart  
Gail Swan  
Lloyd Tarr  
Glenda Thornton  
Stevenson Turner  
Kerri Uyesaka  
Ms. Sheila Vaananen  
Mr. Donald Watkins  
John Watson  
John R. Weigand  
Ms. Judith A. Wenker  
Eileen Wilson  
Hannah Wing  
Mr. Roger D. Wise  
Warren Wolfswinkel  
Anthony Wright  
Diane Wright  
Kristine Wyatt  
Mariana Zavala

We are grateful for all of the generous contributions made in 2017.
Choose Wisely
The goal is to help you plan in a way that benefits you, your family and charity. There are many ways you can make a planned gift to charity and enjoy tax or income benefits.

ICF Can Help You Choose:

What to Give
Find out what types of assets make the best legacy gifts. Learn how gifting cash, securities, or property can help achieve your estate planning, financial, and philanthropic goals.

How to Give
We can help you structure a gift that provides both tax benefits and personal or family income while supporting your chosen cause.

Where to Give
ICF can connect you with the nonprofit organizations and community programs that match your areas of interest and will make the best use of your investment.

For more information, please visit our website at icfdn.giftlegacy.com or contact Lety Martinez Hermosillo at lety@icfdn.org or (619) 336-2258.
Restauremos El Colorado, A.C., housed at the International Community Foundation, is the first binational water trust created for the specific purpose of bringing a river back to life and restoring critically endangered wetland areas in the Colorado River Delta in Mexico.

The same iconic binational river that carved the Grand Canyon and used to flow into the Gulf of California is now a dry riverbed in Mexico. This is what motivates Restauremos to restore instream flows and create new pathways that revive the river’s endangered ecosystems. Seeing the dry riverbed turn into a small river that flows for a longer period of time every year, and the many benefits of the restored marshes, forests and wildlife of the delta to local communities is truly a source of inspiration.

Restauremos is working binationally to restore the Colorado River:

- **Securing instream flows** by acquiring water rights in the Mexicali irrigation district.
- **Implementing restoration projects** in the river floodplain where marshes and native forests can be reestablished.
- **Creating restoration jobs** that enable local people in rural communities to connect with the river and earn an income that provides stability for their families.
- **Fulfilling commitments** with binational partners on environmental flows under Minutes 319 and 323 of the US-Mexico International Water Treaty.

To donate to Restauremos El Colorado, or any of our organizations, please go to [https://donate.icfdn.org/](https://donate.icfdn.org/)
What causes cancer? How do we improve our chances of catching it early and treating it successfully? These are questions that every country is trying to answer. Especially in Mexico where cancer is the third leading cause of death, with close to 80,000 deaths in 2015.

ICF has been working to improve cancer treatment in Baja California Sur (BCS) for nearly a decade. In 2007, ICF invited representatives from the St. Jude International Outreach Program to develop and implement a much needed Pediatric Oncology ward at the public hospital in La Paz. Since that initial visit, a partnership was formed with St. Jude, Rady Children’s Hospital San Diego, University of California, San Diego, and several local organizations.

ICF has granted nearly $200,000 to support staff training and resources needed to provide the highest quality of care and services for these young patients and their families.

Yet, in recent years, local partner organizations in BCS have shared their alarm over official statistics and anecdotal evidence of extremely high cancer rates in the state. But as they dug deeper, they realized what was missing – data.

After two years of research and planning, ICF’s partners are launching a population-based cancer registry, which collects demographic, diagnostic, and treatment information. With high quality data on the size and nature of the cancer problem in the state, medical officials and policymakers can take action to improve treatment, increase prevention efforts, and study possible causes of cancer in the region.

Under the leadership of the La Paz-based organization Center for Renewable Energy and Environmental Quality (CERCA) and in partnership with the Los Cabos Children’s Foundation, the BCS Cancer Registry, A.C. is now an official nonprofit organization. Staff are hard at work setting up shop, getting needed training, and preparing to collect the first round of data.

ICF is proud of its role as financial supporter, technical advisor, and thought partner for this important new effort and we look forward to learning more about how to combat cancer in Baja California Sur.
A primary objective of ICF's education portfolio is to fill the gap between basic education and employability through skills-based vocational programs. Over 22.1% of Mexican youth aged 15-29 are neither employed nor in school – the 5th highest rate amongst the Organization for Economic Cooperation and Development (OECD) countries. This has considerable repercussions on the availability and quality of human capital in Mexico and the overall wellbeing of the population.

Since 2014, Fronteras Unidas Pro Salud has sought to address this issue by offering the Órale Program to young people from vulnerable communities in Tijuana who are neither in school nor employed. Coupled with Pro Salud’s preventative and reproductive health curriculum, Gente Joven, the Órale Program uses a youth-to-youth methodology to equip disadvantaged young people with employability and life skills through an eight-week interactive course and three months of job placement support.

Since the program’s implementation three years ago, the Órale model has been proven to provide key skillsets that many vulnerable youth are missing in order to secure – and be successful at – a job, or to confidently return to school for further training.

In 2017, 85% of the total 800+ graduates are now gainfully employed, meaning these youth are less at risk of being drawn into illegal or delinquent activities or stuck in the cycle of poverty endemic to their communities.

Given these extraordinary results, ICF is now seeking funding to grow the program in the border region, and even expand into other cities in the Baja California peninsula.

To donate to Fronteras Unidas Pro Salud, or any of our organizations, please go to https://donate.icfdn.org/
2017 Grantee Highlights

492 samples of sea water tested for E. Coli and other pollutants harmful to swimmers in Santa Rosalia.

58 reefs assessed using the Reef Health Index.

5,158 hours of community vigilance guarding the protected fishing areas in El Manglito.

42,461 citizens in Loreto actively staying informed about sampling and the achieved results in their local waters.

9 community members trained in sustainable business models to be instrumental in the promotion of biodiversity conservation.

2,000 community members actively engaged in conservation projects like workshops, beach clean-ups, field trips, and educational tours in La Paz, Baja California Sur.

90 sites monitored from 9 different regions in the Gulf of California to assess ecosystem health.

682 community members attended healthy cooking and nutrition classes taught by Raiz de Fondo.

1,322 students and 215 parents and school staff participated in educational visits to the Raiz de Fondo gardens to learn about gardening and nutrition.

4.5 tons of plastic, including 100,000 bottles to be recycled, were gathered during an organized community clean-up in Bahia de Kino.

101 students graduated from high school with scholarship help.

69 community garden plots were harvested by community members.

40 community members graduated from a 3-month program designed to help them develop their natural leadership skills.

9,000 at-risk youth in Tijuana were involved in music programs brought by Music Without Borders.

WHAT WE DO
## Financials FY2017

### International Community Foundation

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2017**

(With summarized financial information for Fiscal Year 2016)

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 5,877,941</td>
<td>$ 3,025,448</td>
</tr>
<tr>
<td>Accounts receivable:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>39,096</td>
<td>634,334</td>
</tr>
<tr>
<td>Other</td>
<td>5,203</td>
<td>37,353</td>
</tr>
<tr>
<td>Deposits &amp; prepaid expenses</td>
<td>24,195</td>
<td>31,720</td>
</tr>
<tr>
<td>Program related investment</td>
<td>224,413</td>
<td>231,908</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>2,903,563</td>
<td>2,968,528</td>
</tr>
<tr>
<td>Investments</td>
<td>15,221,776</td>
<td>14,333,299</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$ 24,296,187</td>
<td>$ 21,262,590</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$ 189,931</td>
<td>$ 364,463</td>
</tr>
<tr>
<td>Grants payable</td>
<td>2,022,285</td>
<td>370,477</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>$ 2,212,216</td>
<td>$ 734,940</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>9,937,318</td>
<td>8,752,467</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>5,946,999</td>
<td>6,075,429</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>6,199,654</td>
<td>5,699,754</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>$ 22,083,971</td>
<td>$ 20,527,650</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$ 24,296,187</td>
<td>$ 21,262,590</td>
</tr>
</tbody>
</table>

### 2017 Grants by Area

- Environment: 50.2%
- Health & Human Services: 22.4%
- Education: 19.5%
- Arts & Culture: 4.5%
- Community & Economic Dev.: 3.4%
### Financials FY2017

#### International Community Foundation

**CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2017**

(With summarized financial information for Fiscal Year 2016)

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>2017 Total</th>
<th>2016 (Note 11)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gifts and support</td>
<td>$ 8,140,902</td>
<td>$ 4,212,675</td>
<td>$ 499,900</td>
<td>$ 12,853,477</td>
<td>$ 10,538,777</td>
</tr>
<tr>
<td>Investment income</td>
<td>211,654</td>
<td>696,438</td>
<td>–</td>
<td>908,092</td>
<td>205,354</td>
</tr>
<tr>
<td>Other income</td>
<td>70,272</td>
<td>–</td>
<td>–</td>
<td>70,272</td>
<td>78,542</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>5,037,543</td>
<td>(5,037,543)</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$ 13,460,371</td>
<td>(128,430)</td>
<td>$ 499,900</td>
<td>$ 13,831,841</td>
<td>$ 10,822,673</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program grants:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Environment</td>
<td>4,829,268</td>
<td>–</td>
<td>–</td>
<td>4,829,268</td>
<td>4,702,545</td>
</tr>
<tr>
<td>Education</td>
<td>1,876,607</td>
<td>–</td>
<td>–</td>
<td>1,876,607</td>
<td>1,374,556</td>
</tr>
<tr>
<td>Health and Human Services</td>
<td>2,150,425</td>
<td>–</td>
<td>–</td>
<td>2,150,425</td>
<td>1,046,196</td>
</tr>
<tr>
<td>Community and Economic Dev.</td>
<td>297,428</td>
<td>–</td>
<td>–</td>
<td>297,428</td>
<td>183,433</td>
</tr>
<tr>
<td>Civic Engagement</td>
<td>19,758</td>
<td>–</td>
<td>–</td>
<td>19,758</td>
<td>57,750</td>
</tr>
<tr>
<td>Arts and Culture</td>
<td>439,287</td>
<td>–</td>
<td>–</td>
<td>439,287</td>
<td>195,662</td>
</tr>
<tr>
<td><strong>TOTAL PROGRAM GRANTS</strong></td>
<td>$ 9,612,773</td>
<td>–</td>
<td>–</td>
<td>$ 9,612,773</td>
<td>$ 7,560,142</td>
</tr>
<tr>
<td>Program services</td>
<td>1,287,669</td>
<td>–</td>
<td>–</td>
<td>1,287,669</td>
<td>1,686,332</td>
</tr>
<tr>
<td>Olivewood Gardens</td>
<td>718,103</td>
<td>–</td>
<td>–</td>
<td>718,103</td>
<td>670,005</td>
</tr>
<tr>
<td>Support services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating and administrative</td>
<td>415,512</td>
<td>–</td>
<td>–</td>
<td>415,512</td>
<td>485,494</td>
</tr>
<tr>
<td>Development and fundraising</td>
<td>241,463</td>
<td>–</td>
<td>–</td>
<td>241,463</td>
<td>171,663</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$ 12,275,520</td>
<td>–</td>
<td>–</td>
<td>$ 12,275,520</td>
<td>$ 10,573,636</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>1,184,851</td>
<td>(128,430)</td>
<td>499,900</td>
<td>1,556,321</td>
<td>249,037</td>
</tr>
<tr>
<td><strong>NET ASSETS AT BEGINNING OF YEAR</strong></td>
<td>8,752,467</td>
<td>6,075,429</td>
<td>5,699,754</td>
<td>20,527,650</td>
<td>20,278,613</td>
</tr>
<tr>
<td><strong>NET ASSETS AT END OF YEAR</strong></td>
<td>$ 9,937,318</td>
<td>$ 5,946,999</td>
<td>$ 6,199,654</td>
<td>$ 22,083,971</td>
<td>$ 20,527,650</td>
</tr>
</tbody>
</table>
There are many options for giving to the International Community Foundation and our grantees.

1. **Send a Check by Mail**
   Please indicate which Fund you are donating to. Your check should be sent to:
   International Community Foundation
   2505 N Avenue
   National City, CA 91950 USA

2. **Donate Online at www.donate.icfdn.org**

3. **Send a Wire Transfer**
   Contact ICF at info@icfdn.org, or (619) 336-2250.

4. **Donate Stock or Mutual Funds**
   Contact ICF at info@icfdn.org, or (619) 336-2250.

5. **Leave a Legacy**
   There are several ways to support a non-U.S. charity through planned giving. The simplest way is by making a bequest to the “Friends of” fund at the International Community Foundation for your favorite non-U.S. charity. Refer to page 11 for further information.
Meaningful Giving.
Inspired Change.