Inspiring philanthropy beyond borders in Mexico and Latin America

Annual REPORT 2011
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**About the Cover:** Located along the Baja California peninsula near Cabo San Lucas, Cabo Pulmo National Park is home to a staggering quantity and diversity of marine life, including endangered whale sharks, five species of sea turtles, whales, and a host of sportfish. Because of its importance to these threatened marine species, Cabo Pulmo was added as a UNESCO World Heritage Biodiversity site in 2005. Despite this designation, this 20,000-year-old coral reef is now threatened due to a proposed development called Cabo Cortes. A coalition of Foundation grantees and partners including: Amigos para la Conservación de Cabo Pulmo (ACCP); Sociedad de Historia Natural Niparají; Pronatura Noroeste; Fondo Mexicano para la Conservación de la Naturaleza; Centro Mexicano para la Defensa Ambiental (CEMDA); Defensa Ambiental del Noroeste (DAN); InterAmerican Association for Environmental Defense (AIDA); CostaSalvaje and the Natural Resources Defense Council (NRDC) have come together to save this priceless marine habitat for future generations.

*Photo Credit: Octavio Aburto / ILCP.*
**MISSION:**
The International Community Foundation seeks to inspire international charitable giving by U.S. donors, with an emphasis on Mexico and Latin America.

**VISION:**
The International Community Foundation seeks to increase health, education and environmental grantmaking to local organizations in Mexico and Latin America, with the goal of strengthening civil society and promoting sustainable communities.

**VALUES**

- **Commitment** – to honor donors and their vision to create sustainable communities throughout Mexico and Latin America, and to respond effectively to the challenges and opportunities present in the region today and in the future.

- **Expertise and Knowledge** – to make good decisions based on the Foundation’s technical, programmatic, and local expertise, maximizing the success of donors’ social investments. The Foundation will share this knowledge widely, encouraging participation and new ideas from donors, grantees and other partners.

- **Integrity** – to uphold the highest possible standards in international grantmaking. The Foundation will honor donor intent and privacy commitments. The Foundation will integrate a high level of ethics, integrity and transparency in all of its work.

- **Stewardship** – to create lasting improvements in education, health and the environment in Mexico and Latin America, building stronger civil society organizations, better managed marine and terrestrial ecosystems, healthier communities and effective education systems. The International Community Foundation will safeguard donor intent and the resources entrusted to the Foundation.

- **Collaboration** – to transform passion into results through strategic partnerships, teamwork and pooling of resources.
Dear Donors and Friends,

With two decades behind us, the International Community Foundation is beginning a new era of giving and creating. In early 2011, we grew our professional team of staff and advisors to enable the Foundation to fulfill its strategic goals over the next five years.

The immeasurable thought and planning that went into the Foundation’s strategic framework was in large part due to the leadership provided by our Immediate Past Board Chair, Cheryl Hammond, and the dedication of a core group of committed board members and advisory board members that formed the Foundation’s strategic planning task force.

Key elements of the International Community Foundation’s strategic framework include:

1. **Expand and Diversify Giving to Mexico and Latin America**: The International Community Foundation will inspire and engage existing and new donors to expand their charitable giving internationally with an emphasis on Mexico and Latin America.

2. **Expand Philanthropic Services for Donors**: The International Community Foundation will develop and implement a plan to enhance its service offerings to include creative new possibilities for targeted donors, such as the donation of foreign real estate and cross-border estate planning options.

3. **Focus Programmatically**: The International Community Foundation will strengthen its focus on three key program areas: education, environment and health to secure and sustain funding for high-impact initiatives in Mexico and Latin America.

4. **Grow Foundation Endowment**: The International Community Foundation will grow its endowment by at least $5 million within the next 5 years to further the Foundation’s mission and promote the long-term sustainability of the non-U.S. charities it supports.

5. **Maximize Organizational Efficiency**: The International Community Foundation will develop and implement a comprehensive plan to upgrade systems and automate manual processes.

As we look toward the coming year, the International Community Foundation remains committed to its partner charities and donors to help them make lasting social investments in their communities internationally.

Sincerely,

Richard Kiy
President & CEO

Irma Gigli, M.D.
Board Chair

Cheryl Hammond
Immediate Past Board Chair
<table>
<thead>
<tr>
<th>Year</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1990</td>
<td>Year that the International Community Foundation was established.</td>
</tr>
<tr>
<td>2000</td>
<td>Year that our sister foundation in Tijuana, Fundación Internacional de la Comunidad, was established.</td>
</tr>
<tr>
<td>140,000</td>
<td>Acres of land conserved to date in San Ignacio Lagoon, Baja California Sur, Mexico.</td>
</tr>
<tr>
<td>1,000</td>
<td>Annual scholarships made benefiting children and youth throughout Mexico and Latin America.</td>
</tr>
<tr>
<td>244</td>
<td>Number of islands and inlets in Mexico’s Gulf of California protected by the Foundation and its partners in 2005 through a UNESCO World Heritage designation.</td>
</tr>
<tr>
<td>9</td>
<td>Number of countries in Latin America where the International Community Foundation is actively making grants.</td>
</tr>
<tr>
<td>16</td>
<td>Number of Mexican states where the International Community Foundation is active.</td>
</tr>
<tr>
<td>3,739</td>
<td>Number of student visits to Olivewood Gardens, our Foundation’s Type 1 supporting organization.</td>
</tr>
<tr>
<td>50</td>
<td>Number of U.S. states where the International Community Foundation is compliant and able to receive charitable gifts.</td>
</tr>
</tbody>
</table>
The 2011 fiscal year served as an important turning point for the International Community Foundation. During the past year, we celebrated many successes, expanded our grantmaking in new programmatic areas, confronted new challenges in the philanthropic landscape and made important organizational changes to better serve you, our donors and supporters.

This past October, we celebrated our Foundation’s 20th anniversary with our “Giving Without Borders” gala celebration. We also joined our sister foundation, Fundación Internacional de la Comunidad, to celebrate their 10th anniversary with their two-week-long Tijuana Innovadora event.

Over the past year, a total of $4.6 million in grants were issued by the International Community Foundation to non-U.S. charities in Mexico and Latin America as well as some U.S. charities with internationally-focused missions.

Important programmatic strides were also made toward initiating the Foundation’s cross-border, public-private nonprofit partnership to improve diabetes-related health outcomes in Tijuana through our Dulce Wireless Tijuana project. This project was made possible thanks to the generosity of Qualcomm’s Wireless Reach program, IUSACELL, and our other project partners: UABC, Fronteras Unidas Pro Salud, IMSS and Fundación Internacional de la Comunidad. Partnering with other U.S. and Mexican nonprofit organizations, we stepped up our efforts to raise monies to protect and preserve Cabo Pulmo, a fragile national marine-protected area located 60 miles north of Cabo San Lucas in the Gulf of Baja California which is threatened by coastal development.

Thanks to the generous support of the California Wellness Foundation, the International Community Foundation continued its community-based leadership to address the challenges of tuberculosis in the California-Baja California border region. As a first step, our Foundation established the TB Fund for the Californias and provided initial bridge grant funding for TB testing in Tijuana and Mexicali.

Our Foundation also continued its efforts to better understand the impacts of U.S. retirees and second-home investment in Mexico with the publication entitled “Greening of U.S. Retirement Destinations in Mexico: Emerging Issues and Trends in Coastal Communities.” Due to growing interest in our Foundation’s research, we initiated efforts to educate and inform Mexican policymakers about our key findings.

Working together with two San Diego-area teens, Morgan Hicks and Caitlin Hird, our Foundation also recently launched a youth international charitable giving program to better engage youth in international charitable giving and volunteerism.

The International Community Foundation also made important organizational strides through: the completion of our strategic plan thanks to the leadership of our Immediate Past Board Chair Cheryl Hammond; improvements to our information technology platform to better serve our donors informational needs; the addition of three new board members: Deborah Riner, John McNeece and Ed Mracek, as well as the hiring of three new staffers: Denisse Roldán Newell, Director of Development & Communications, Courtney Corle, Program Officer for Health, and Yahaira Hudson, Administrative Assistant and Gifts Administrator.

As our Foundation positions itself for its next decade, our staff and board share a commitment to better serve your needs while successfully carrying out our mission to expand charitable giving to nonprofits and communities in Mexico and Latin America.

Thank you for your ongoing support.

Richard Kiy
President & CEO
Coiba National Park in Panama provides food for many fishing families in nearby Poxvaæ.
Considering its 2,000 shared-mile border with the United States, what happens in Mexico truly matters to this country. Similarly, Mexico and Latin America represent the single largest contiguous migrant-sending region to the United States. Strategic social investments across Latin America and especially Mexico in the areas of education, health and the environment can offer opportunities and hope to some of the most marginalized and disenfranchised people who might otherwise choose to migrate to the United States.

The International Community Foundation’s focus on Mexico comes at a time when Mexico is facing growing levels of poverty, human migration pressures, public safety concerns, drug-related violence, environmental and public health challenges, and natural disasters. The need for a strong and vibrant independent sector that promotes transparency, accountability and the rule of law, as well as expands civil society’s engagement in Mexico, is needed now more than ever.
The International Community Foundation is unique among U.S. community foundations. Unlike the majority of U.S. community foundations which are focused on a defined specific geographic area of the United States, the International Community Foundation is committed to meeting the charitable giving needs of U.S. donors in their adopted communities or communities of origin internationally, with an emphasis on Mexico and Latin America.

While the focus of its grantmaking is international, the International Community Foundation also supports U.S.-based charities and academic institutions committed to addressing the unique trans-boundary environmental, health, educational and social challenges of the ever-changing California-Mexico border region.

Responding to the growing number of Americans now retired or with second homes in Mexico and Central America, the International Community Foundation is also a committed partner of the U.S. expatriate community offering philanthropic support and guidance to those wishing to give back to charities in their adopted communities.

The International Community Foundation also serves as an important resource for New American immigrant donors wishing to give back to their communities or countries of origin throughout Mexico and Latin America.

Regionally, the International Community Foundation is committed to addressing the needs of underserved children and their families in the border community of National City, California, through its Type 1 supporting organization, Olivewood Gardens.

Immediately across the border in Tijuana, the Foundation works closely with the Fundación Internacional de la Comunidad, an organization established in 2000 by the International Community Foundation to expand philanthropy among Mexican donors to benefit the communities of Baja California.

Above: Donors and volunteers for Foundation grantee, Palapa Society, Todo Santos, Baja California Sur Mexico.
The International Community Foundation believes that strengthening of environmental nonprofits will result in long-term biodiversity protection in Mexico and Latin America. The International Community Foundation works hand-in-hand with these organizations to find and reach out to new donors, launch challenge grants and promote their work through events, newsletters and site visits.

In 2005, Environment Now approached the International Community Foundation to open a donor-advised fund to support new organizations working as “waterkeepers,” using the model developed in the U.S. to protect rivers, bays and coastlines. These new organizations have helped eliminate sources of pollution in coastal waters, preventing damage to coastal areas from poor land-use planning, and have worked with local residents to educate them about the importance of mangroves and wetlands, as well as elevating the discourse on water quality along local shorelines along the Baja California peninsula.

Environment Now teamed up with the Sandler Family Foundation and three anonymous donors to finance small operational budgets for each group, which were based in Loreto, La Paz, Magdalena Bay, and Bahia de los Angeles. Two more groups joined later from Tijuana and Los Cabos. By 2010, there were six active groups along the Baja California peninsula, and several more interested in joining the newly-formed Baja Keeper Network. Several of the groups opened “friends of” funds with the International Community Foundation to encourage donors to contribute.

On the five-year anniversary of this initiative, Environment Now convened a meeting to discuss a regional strategic plan for the network, as well as to develop recommendations for improving water quality reporting and policy reform. A job description for a Regional Coordinator has been developed and several donors are considering pooling their resources again to bring in technical support for the water quality monitoring program. Both the International Community Foundation and its sister foundation in Tijuana, Fundación Internacional de la Comunidad (FIC), have opened special project funds to increase funding opportunities for Baja’s “waterkeeper” network as they grow.

Finally, the International Community Foundation is pleased to announce that the first three-year grant for a “waterkeeper” program has just been made possible by an anonymous donor.
Grantee Profile

Effective Organizations Make an Impact on Baja California’s Coastline - The Baja Keeper Network

Thanks to the support of Environment Now and the recent commitment of an anonymous group of donors, the International Community Foundation is able to further strengthen the organizational capacity of the waterkeepers along the Baja California peninsula.

The International Community Foundation is proud to support these organizations by providing fiscal sponsorship through their “friends of” funds and to collaborate closely with them on both programmatic and funding opportunities. Shown here are the six individuals that lead the work to test water quality, monitor coastal development, and implement environmental education and media campaigns along the Baja California peninsula. To learn more about the waterkeepers, please visit the International Community Foundation website at www.icfdn.org.

Contact Anne McEnany at anne@icfdn.org for more information on the International Community Foundation’s environment portfolio in Mexico and Latin America.
The International Community Foundation Forges Partnerships to Address Critical Public Health Issues Across Mexico

What happens in Tijuana directly affects San Diego and the rest of California, as the San Diego-Tijuana border crossing is the busiest in the world. From raising money to vaccinating young girls against HPV in Tijuana, to tackling diabetes in Tijuana using wireless technology, the International Community Foundation is focused on improving public health conditions in the border region.

The International Community Foundation plans to leverage its expertise in Mexico and its residence in the San Diego-Tijuana border region to channel funds to worthy health-centered organizations, especially those dealing with infectious diseases, such as TB, HIV/AIDS, and HPV or chronic diseases like diabetes.

The International Community Foundation will also continue to position itself as a premier organization for development and value-added services to smaller nonprofits in the health community. Although its initial health focus is local, the Foundation expects to soon expand its reach and reputation for leadership in health to all of Mexico and Latin America.

Donor Profile
At Only 17, Caitlin Hird is Already a Philanthropic Leader and Hero

Caitlin Hird is a high school student in the San Diego area who is making headlines in an extraordinary way. In October, she was featured on the front page of the San Diego Union Tribune and in her local community newspaper celebrating her philanthropic work in Tijuana. In November, Caitlin was chosen as NBC San Diego’s Student of the Month.

Caitlin first came to the International Community Foundation in 2010 seeking experience in international charitable work. Little did she know that the experience she would gain at the Foundation would ignite a passion to protect poor indigent girls against cervical cancer. It was during a visit to the Escuela Primaria Bilingüe in the Valle Verde Community of Tijuana where she learned that in the last eight years, five families had lost a female relative to cervical cancer. Caitlin was moved by these deaths because she had received the HPV vaccine and had taken it for granted. Faced with this tragic reality, Caitlin formalized a partnership with Tijuana-based Fronteras Unidas Pro Salud and established the “Teens Against Cervical Cancer” fund at the International Community Foundation.

To date, Caitlin has raised $17,245, enough money to vaccinate more than 95 girls. Her goal is to raise $18,000, which will vaccinate 100 girls. Through her allegiance to this community and with support from International Community Foundation’s donors and friends, Caitlin is steadily on her way to reaching her goal.
**Grantee Profile**

**Fronteras Unidas Pro Salud Promotes Quality Access to Healthcare for Tijuana’s Vulnerable Populations Through Door-to-Door Service**

Led by Clinic Director Marcela Merino, Fronteras Unidas Pro Salud is the result of a collaboration between Fundación Mexicana para la Planificación Familiar (MEXFAM, the Mexican Foundation for Family Planning) and Planned Parenthood of San Diego & Riverside Counties (PPSDRC).

Their mission is to provide basic medical attention as well as medical and educational services related to sexual and reproductive health to low-income families in Baja California, and to train and educate men and women so that they can take charge of their own reproductive health and the health of their children.

The clinic staffs volunteer ‘promotoras,’ including teens, working on the promotion of the clinic’s community health programs in neighborhoods in Tijuana and Rosarito. Fronteras Unidas Pro Salud also hosts community clinics, including the clinic in Valle Verde, which has made headlines as a result of teen philanthropist Caitlin Hird and her promotion of the HPV vaccine.

The International Community Foundation recognizes the importance of addressing emerging and long-standing health issues along the border region, including the growing childhood obesity epidemic, women’s reproductive health issues, health education and nutrition, childhood cancers, and access to healthcare. As the International Community Foundation strives to increase charitable giving throughout Mexico and Latin America, it is the Foundation’s duty to connect philanthropists who share its interests in health so that the Foundation may increase its discretionary grantmaking funds. The goal is to provide critical funding to the many organizations doing important health-focused work.

**Contact Courtney Corle at courtney@icfdn.org for more information on the International Community Foundation’s health portfolio in Mexico and Latin America.**
The International Community Foundation is Committed to Expanding Educational Opportunities for Disadvantaged Children

Education plays a key role in solving the world’s most vital challenges. The International Community Foundation is committed to supporting education-focused nonprofit organizations and academic institutions in Mexico and Latin America by expanding the number of U.S. donors that are making social investments in education-based causes.

Looking toward the future, the International Community Foundation is working to increase its discretionary grant funding to maximize the impact on the communities that the Foundation serves, by empowering children and youth through expanded educational opportunities, breaking the cycle of illiteracy and poverty.

Donor Profile
Classical Guitarist Pablo Sainz Villegas Helps Children Overcome Obstacles Through Music

In 2009, world-renowned Spanish classical guitarist Pablo Sainz Villegas, with the support of one of the Foundation’s corporate donors, Sempra Energy, partnered with the International Community Foundation to host a benefit concert to raise funds to further the Foundation’s mission.

The event’s success transpired into what would turn out to be an inspiring week-long project called “Music Without Borders.” The project consisted of three complimentary concerts in schools throughout the southern region of San Diego, engaging more than 700 disadvantaged Latino students and members of their communities.

Pablo was so deeply moved by this experience that it inspired him to create the “Music Without Borders Legacy” donor-advised fund at the International Community Foundation, to leverage the inspirational power of classical music to build

To further the mission of the Music Without Borders Fund, Pablo partnered with Foundation grantee Fundación para la Protección de la Niñez to support classical guitar, choir, and musical expression classes benefiting children at local educational institutions in Tijuana.

The International Community Foundation is proud to support the efforts of Pablo’s Music Without Borders Fund. It is through these efforts that many underprivileged children and youth in the San Diego-Tijuana border region have a safe and positive alternative for after-school activities.

Grantee Profile
The Fundación para la Protección de la Niñez Promotes Strategic Partnerships to Support Mexico’s Most Impoverished Populations

For twenty years, the Fundación para la Protección de la Niñez has worked to promote a collaboration among public and private partners, and the community at large to channel charitable support, and other in-kind social services to benefit underprivileged children and youth.

With offices in Tijuana and Mexico City, the Fundación Para la Protección de la Niñez is able to provide services in education, institutional development, elder care, health, arts & culture and human rights.

Earlier this year, the Fundación para la Protección de la Niñez was the recipient of a benefit concert featuring International Community Foundation donor-advisor Pablo Sainz Villegas in San Diego. The event drew crowds from San Diego and Tijuana to support the organization’s music program.

The International Community Foundation has supported the Fundación para la Protección de la Niñez since 2004, and will continue to seek out donors committed to supporting expanded educational opportunities in Mexico.

Contact Alicia Milla at amilla@icfdn.org for more information on the International Community Foundation’s education portfolio in Mexico and Latin America.

Opposite: World-renowned classical guitarist and donor, Pablo Sainz Villegas. This page: The Fundación para la Protección de la Niñez, a Mexican non-profit organization dedicated to the promotion of philanthropy throughout Mexican society. The Foundation’s primary goal is to improve the lives of children and youth in vulnerable situations.
FINANCIALS

International Community Foundation and Supporting Organization

COMBINED STATEMENT OF FINANCIAL POSITION JUNE 30, 2011
(With summarized financial information for Fiscal Year 2010)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,460,386</td>
<td>$4,541,213</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>20,000</td>
<td>100,000</td>
</tr>
<tr>
<td>Other</td>
<td>5,600</td>
<td>15,915</td>
</tr>
<tr>
<td>Deposits &amp; prepaid expenses</td>
<td>12,849</td>
<td>4,978</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>2,861,384</td>
<td>2,853,864</td>
</tr>
<tr>
<td>Investments</td>
<td>11,066,667</td>
<td>6,995,548</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$16,426,886</td>
<td>$14,511,518</td>
</tr>
</tbody>
</table>

| **LIABILITIES AND NET ASSETS** |            |               |
| Accounts payable and accrued expenses | $94,856 | $168,225 |
| Grants payable                  | 1,233,981   | 1,498,943    |
| **Total liabilities**           | $1,328,837  | 1,667,168    |

Net assets:
| Unrestricted                   | 6,069,165    | 4,380,119    |
| Temporarily Restricted         | 4,436,920    | 3,880,267    |
| Permanently Restricted         | 4,591,964    | 4,583,964    |
| **Total net assets**           | 15,098,049   | 12,844,350   |
| **Total liabilities and net assets** | $16,426,886 | $14,511,518 |

A complete copy of the International Community Foundation’s audited financial statements is available upon request.

Playground, Centro Escolar Integral “Francisco Villa,” Tijuana, Baja California.
# International Community Foundation and Supporting Organization

## COMBINED STATEMENT OF ACTIVITIES JUNE 30, 2011

*(With summarized financial information for Fiscal Year 2010)*

### REVENUE

<table>
<thead>
<tr>
<th></th>
<th>Total Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>2011 TOTAL</th>
<th>2010 (note 11)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total gifts and support</strong></td>
<td>$ 6,487,696</td>
<td>$ 1,110,540</td>
<td>$ 8,000</td>
<td>$ 7,606,236</td>
<td>$ 6,536,737</td>
</tr>
<tr>
<td><strong>Gifts and support (to) from funds</strong></td>
<td>236,335</td>
<td>(236,335)</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>Investment income</strong></td>
<td>708,733</td>
<td>426,221</td>
<td>–</td>
<td>1,134,954</td>
<td>602,195</td>
</tr>
<tr>
<td><strong>Other income</strong></td>
<td>36,866</td>
<td>–</td>
<td>–</td>
<td>36,866</td>
<td>4,718</td>
</tr>
<tr>
<td><strong>Net assets released from restriction</strong></td>
<td>743,773</td>
<td>(743,773)</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>Total revenue gains and other support</strong></td>
<td>$ 8,213,403</td>
<td>$ 556,653</td>
<td>$ 8,000</td>
<td>$ 8,778,056</td>
<td>$ 7,143,650</td>
</tr>
</tbody>
</table>

### EXPENSES

#### PROGRAM GRANTS

<table>
<thead>
<tr>
<th></th>
<th>2011 TOTAL</th>
<th>2010 (note 11)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Environment</strong></td>
<td>$ 2,823,374</td>
<td>3,854,944</td>
</tr>
<tr>
<td><strong>Health &amp; Human Services</strong></td>
<td>833,668</td>
<td>320,736</td>
</tr>
<tr>
<td><strong>Education</strong></td>
<td>680,026</td>
<td>525,413</td>
</tr>
<tr>
<td><strong>Community &amp; Economic Development</strong></td>
<td>252,637</td>
<td>1,094,204</td>
</tr>
<tr>
<td><strong>Arts &amp; Culture</strong></td>
<td>39,102</td>
<td>–</td>
</tr>
<tr>
<td><strong>TOTAL PROGRAM GRANTS</strong></td>
<td>$ 4,628,807</td>
<td>$ 5,795,297</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2011 TOTAL</th>
<th>2010 (note 11)</th>
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</thead>
<tbody>
<tr>
<td><strong>Charitable Expenses</strong></td>
<td>600,026</td>
<td>492,240</td>
</tr>
<tr>
<td><strong>Olivewood Gardens</strong></td>
<td>528,719</td>
<td>294,988</td>
</tr>
<tr>
<td><strong>Administrative Expenses:</strong></td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>Operating</strong></td>
<td>661,622</td>
<td>496,165</td>
</tr>
<tr>
<td><strong>Fundraising</strong></td>
<td>105,183</td>
<td>79,193</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$ 6,524,357</td>
<td>$ 7,157,883</td>
</tr>
</tbody>
</table>

### CHANGES IN NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2011 TOTAL</th>
<th>2010 (note 11)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total revenue gains and other support</strong></td>
<td>$ 8,213,403</td>
<td>$ 8,778,056</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td>$ 6,524,357</td>
<td>$ 5,795,297</td>
</tr>
<tr>
<td><strong>CHANGES IN NET ASSETS</strong></td>
<td>$ 1,689,046</td>
<td>(14,233)</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>2011 TOTAL</th>
<th>2010 (note 11)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net assets at beginning of year</strong></td>
<td>4,380,119</td>
<td>12,844,350</td>
</tr>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td>$ 6,069,165</td>
<td>12,844,350</td>
</tr>
</tbody>
</table>

## TOTAL EXPENDITURES

**FISCAL YEAR 2011**

- **Grantmaking**: 70.9%
- **Charitable Expenses**: 9.2%
- **Program Expenses**: 8.1%
- **Olivewood Gardens**: 10.1%
- **Operational Expenses**: 1.6%

*Diagram showing the distribution of expenditures.*
Funds

Endowment Funds and Non-Endowment Funds at the International Community Foundation are the best way to guarantee that your personal values and interests across Mexico and Latin America are met. These funds help donors and partner charities fulfill personal passions and provide timely operational support for priority projects.

The following is a list of active funds at the International Community Foundation:

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- International Community Foundation Endowment Fund
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- Alice Tang Memorial Fund
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- Candeo Fund
- Community Foundation for Southern Arizona International Fund
- Environment Now Fund
- Fund for the Education and Social Development of Argentina
- Global Poverty Fund
- Growing Green Fund
- Grow Fund - Giving Resources and Opportunities to Workers
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- Mexico Elder Hope Fund
- Miguel Batista Youth Opportunities Fund
- Revillagigedo Island Conservation Fund
- Robert and Joyce Chang Fund
- San Diego-Tijuana Talented Youth Opportunity Fund
- Sandler Family International Fund
- Sempra Energy International Community Investment Fund
- Sister Schools of San Diego International Fund
- Tavehua, Oaxaca Fund
- Team Misiones Los Cabos Fund
- The Gallego Family Fund
- The Greater Cincinnati Foundation Fund
Agency Non-Endowment Funds:

**Education**
- East Cape Guild Fund
- Esperanza International Projects Fund
- Friends of Atitlán Library Fund
- Friends of El Trompo Children’s Museum Fund
- Fundación Ayuda Niños La Paz Fund
- Fundación Internacional de la Comunidad Fund
- Fundación Para la Protección de la Niñez Fund
- Liga M.A.C. Fund
- Palapa Society Fund
- Fundación Magdalia Rubio Fund

**Environment**
- Amigos de Eco-Alianza de Loreto Fund
- Amigos de GEA Fund
- Amigos de Pronatura Noroeste Fund
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- Tijuana General Hospital Auxiliary Group Fund

**Arts & Culture**
- CAREM-Baja California History Center Fund
- Rosarito Theatre Guild Fund

**Fields of Interest Non-Endowment Funds:**
- Baja California Disaster Relief Fund
- Border Health Fund
- International Children’s Fund
- International Water Emergency Relief Fund
- Oaxaca Fund Initiative Fund
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- TB Fund for the Californias
- UN Disaster Relief Fund

**General Operating Support Fund:**
- The International Community Foundation Endowment Fund

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**HOW TO DONATE:**
For more information on establishing a fund or giving to an existing “friends of” fund or field of interest fund at the International Community Foundation, please contact Denisse Roldán Newell, Director of Development & Communications at denisse@icfdn.org, (619) 336-2253.
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$13,218 to provide programmatic and operational support;
$2,000 to sponsor a capacity-building workshop regarding gender-based issues, particularly violence against women, for local women leaders.

Asociación de Artes del Mar de Cortez, A.C.
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$6,338 for general operating support.

Bilateral Safety Corridor Coalition
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$50,000 for programmatic support for publications, training and capacity building.

Casa Albergue Temporal Para Niños, IBP
Ensenada, BC, Mexico
$700 to support emergency surgery and medical follow-up treatment to neglected infants of Ensenada.

Centro de Educación Comunitaria Valle de Chalco I.A.P.
Valle de Chalco, Edo. de Mexico, Mexico
$1,080 for educational needs and meals for children in Valle de Chalco.

Centro de Incidencia Ambiental (CIAM)
Panama City, Panama
$250,302 for general support.

Centro Mexicano de Derecho Ambiental, A. C. (CEMDA)
Mexico, DF, Mexico
$200,000 for general operational support; $60,000 to strengthen communications and media outreach in CEMDA’s four program areas; $9,000 to protect the natural protected area at Isla Socorro; $6,000 to analyze the hydrology and legal issues related to the proposed mining projects in the Sierra La Laguna Bioshpere Reserve, Baja California Sur.
GRANTS

Centro Mujeres
La Paz, BCS, Mexico
$40,000 to support ADVOCATES COPADO youth program.

Children of Promise International, Inc.
Dayton, OH, USA
$6,362 for general operating support to benefit Niños de la Promesa, A.C., an orphanage located in Tijuana, Mexico.

Comunidad Visión y Desarrollo, A.C.
La Paz, BCS, Mexico
$2,011 for general operating support.

Comunidad y Biodiversidad A.C.
Guaymas, Sonora, Mexico
$200,000 for general support over two years; $125,000 to strengthen community-based fisheries management in Northwest Mexico.

Consentido Producciones A.C.
La Paz, BCS, Mexico
$1,000 to support the Marearte festival in La Paz.

Conservación del Territorio Insular Mexicano ISLA
La Paz, BCS, Mexico
$80,000 to support a community center and public participation in biodiversity protection.

Corredor Histórico CAREM, A.C.
Tecate, BC, Mexico
$2,500 for repairs and electrical upgrades.

Cruz Roja Mexicana IAP, Tijuana
Tijuana, BC, Mexico
$13,000 for general operating support.

Defensa Ambiental del Noroeste (DAN)
Ensenada, BC, Mexico
$130,000 for general operational support to further the environmental legal defense mission of DAN; $20,000 to support programmatic activities in Baja California Sur; $10,000 to provide legal and technical support to environmental nonprofits in the Gulf of California and the Baja California Peninsula.

East Cape Community Urgent Care Clinic
Los Barriles, BCS, Mexico
$20,000 to support the East Cape Children’s Dental Program.

Eco-Alianza de Loreto A. C.
Loreto, BCS, Mexico
$80,000 for general support over two years; $26,543 to support the Loreto Pride Campaign; $20,000 to support after school programs for children ages 8-12 at Eco-Alianza’s Community Center for the Environment; $2,000 to support activities related to the Conservation Science Symposium.

Ecology Project International
Missoula, MT, USA
$50,142 for the pilot phase to establish a field program in Panama.

Elementary Institute of Science
San Diego, CA, USA
$25,000 to partner with Olivewood Gardens at the ICF Center to support EIS hands-on programs for youth ages 7-17 in San Diego County.

Environmental Law Alliance Worldwide
Eugene, OR, USA
$35,000 to strengthen legal partners in Panama.

Eco-Alianza de Loreto, A.C. is a nonprofit membership organization of environmental organizations and individuals committed to working collaboratively to protect and preserve the coastal, marine and terrestrial eco-systems of the Municipality of Loreto while promoting smart growth strategies and viable communities in the region.
GRANTS

Escuela Enseñanza Especial De San Ramon
San Ramon, Alajuela, Costa Rica
$79,773 for a handicapped-equipped school bus.

Fondo Accion Solidaria, A.C.
La Paz, BCS, Mexico
$10,000 for general support.

Fondo Mexicano para la Conservación de la Naturaleza
Mexico, DF, Mexico
$20,000 to support conservation of marine-protected areas through the Gulf of California Conservation Fund.

Foundation for the Children of the Californias
San Diego, CA, USA
$106,340 to support the construction of the CURARTE building for the Hospital Infantil de las Californias in Tijuana.

Fronteras Unidas Pro Salud, A.C.
Tijuana, BC, Mexico
$92,000 to support the Gente Joven program; $30,390 to support the library at the Valle Verde school and the Gente Joven program that promotes literacy and youth engagement; $20,000 to support the “Mujer Segura” project in Tijuana, Mexico; $12,000 to purchase a car to offer community health-focused outreach services in Tijuana; $6,692 for programmatic support for the Valle Verde Computer Literacy program; $5,942 for operating support; $3,450 for Teens Against Cervical Cancer vaccination campaign.

Fundación Acción Comunitaria del Bajio, A.C.
Irapuato, Guanajuato, Mexico
$24,272 for the Recovery of Traditional Cultural Heritage Program; $6,500 for community development activities in Las Trancas.

Fundación Avifauna Eugene Eisenmann
Panama City, Panama
$15,000 to complete the cafeteria at the Panama Rainforest Discovery Center.

Fundación Ayuda Niños La Paz, A.C.
La Paz, BCS, Mexico
$40,000 to support the program “Becas 2010-2011”; $21,500 to support library operations and school scholarships in La Paz.

Fundación Casa Alianza México I.A.P.
Mexico City, D.F., Mexico
$25,000 to provide therapy and psychological services to children that have been victims of sexual exploitation in Mexico City, Mexico.

Fundación Comunitaria Oaxaca
Oaxaca, Oaxaca, Mexico
$10,000 to benefit a productive employment project in the community of Tavehua in Oaxaca.

Fundación del Empresariado Chihuahuense
Chihuahua, Chihuahua, Mexico
$5,000 to improve services and safety in the Casa Hogar “Refugio de Amor.”

Fundación Hospital San Jose
Provincia de Llanquihue, Chile
$100,000 for breast cancer research and operational support.

Fundación Internacional de la Comunidad
Tijuana, BC, Mexico
$19,500 to support the organization’s grantmaking program to grassroots community and economic development organizations in Tijuana, Mexico; $5,000 for facility improvements; $2,500 to support office remodeling for the new headquarters.

Fundación La Puerta
Tecate, B.C., Mexico
$106,122 for general support; $15,000 for the Youth Leadership for Sustainable Communities project.

Fundación MarViva
Panama City, Panama
$150,000 for patrolling and enforcement at Coiba National Park, Panama.

Fundación Migdalia Rubio A.C.
Tijuana, BC, Mexico
$12,000 for direct operational support and funding for student needs entering the 2010/2011 school year in Tijuana, Mexico; $6,000 for scholarships for economically disadvantaged students in Tijuana, Mexico.

Fundación Miguel Batista
Santo Domingo, Dominican Republic
$119,287 to provide programmatic and operational support.

Fundación Para la Protección de la Niñez I.A.P.
Tijuana, BC, Mexico
$7,300 to renovate electrical wiring at Casa Hogar Santa Teresita del Niño Jesus and purchase and installation of motor for bus; $5,992 for student music training in Tijuana, Mexico.

Fundación Punta de Mita A.C.
Punta Mita, Jalisco, Mexico
$60,300 to upgrade and operate the Sports Center in Corral de Risco; $47,739 to provide charitable support for environmental education and support of a community-based litter free campaign in the Punta de Mita region; $35,000 to provide emergency relief response mechanisms for the populations affected by the flood of September 16 which negatively impacted the communities in the Punta de Mita region in the State of Nayarit, Mexico; $15,608 to repair the Corral del Risco Casa de la Tercera Edad home; $13,043 for physical repairs of four public schools.
Fundación Tarpuy  
Córdoba, Argentina  
$100,300 for programmatic support.

Future Generations Inc.  
Franklin, WV, USA  
$148,000 to support the development of a model eco-community in the township of Lingjintan in the Taoyuan County, Hunan Province, China.

Give2Asia  
San Francisco, CA, USA  
$35,000 to provide charitable support to benefit the 2010 Pakistan flood victims with aid provided through the Pakistani-based Mahvash and Jananigir Siddiqui Foundation (MJSF).

Gombe School of Environment and Society - USA Inc.  
Moose, WY, USA  
$132,000 to provide operational and programmatic support.

Grupo Tortuguero de las Californias  
La Paz, BCS, Mexico  
$60,000 for general support over two years; $25,000 for the RED sustainable tourism initiative in NW Mexico; $2,000 for event support.

Guardianes del Agua A.C.  
La Paz, BCS, Mexico  
$80,000 for water quality and coastal development, monitoring, mangrove protection and environmental outreach and education.

Hospital Infantil de las Californias  
Tijuana, BC, Mexico  
$15,000 to support the publication and dissemination of the Hospital’s annual calendar, which serves not only as their annual report, but also as a fundraising tool.

International Center for Journalists  
Washington, DC, USA  
$9,973 to support a journalist workshop on mining in Panama.

International Sea Turtle Society  
Surf City, NC, USA  
$1,000 for the International Sea Turtle Symposium in San Diego, CA.

IPODERAC’s Children Fund  
Denver, CO, USA  
$3,100 for the completion of a playground on the grounds of IPODERAC, A.C., in Atlixco, Puebla, Mexico.

Liga M.A.C.  
San José del Cabo, BCS, Mexico  
$100,000 for ongoing programmatic support.

Los Cabos Coastkeeper  
Cabo San Lucas, BCS, Mexico  
$20,000 for general support for Los Cabos Coastkeeper efforts in environmental protection.

Los Niños Via International  
Chula Vista, CA, USA  
$20,000 to provide capital to four loan groups in the US-Mexico border region to support the “Family Financial Security-Micro Enterprise” program in Tijuana, Mexico.

Maiñaú, A.C.  
San Ignacio, BCS, Mexico  
$25,000 for community development projects in and around Ejido Luis Echeverría Alvarez in Laguna San Ignacio.

Patronato del Hospital General de Mexicali  
Mexicali, BC, Mexico  
$13,263 to provide partial funding for a state-wide administrator for the TB labs of Mexicali as well as funding for the purchase of required reagents, cultures and lab supplies to initiate the TB Lab in Mexicali.

Patronato Pro-Hospital Civil de Tijuana, A.C  
Tijuana, BC, Mexico  
$17,521 to provide programmatic support to the Tuberculosis Clinic and Tuberculosis Laboratory of the Tijuana General Hospital to support the acquisition of required laboratory commercial assays to establish strict quality controls for TB testing; $4,400 for programmatic support for the “Puentes de Esperanza” TB Project.

Prevencasa A.C.  
Tijuana, BC, Mexico  
$20,000 to provide programmatic support for “Alcance a Las Jovenes” program for underage sex workers in Tijuana, Mexico.

Project Amigo  
Colima, Colima, Mexico  
$104,800 to provide continued support for educational scholarships, community development projects, health clinics, university housing for rural students, and volunteer service projects.

Pronatura Noroeste A.C.  
Ensenada, BC, Mexico  
$120,000 to recover and conserve key fishing resources in the Gulf of California; $6,817 to rebuild a water pump system in Sierra de San Francisco.

Puente a la Salud Comunitaria  
Oaxaca, Oaxaca, Mexico  
$20,000 for general support.
Red Ecologista por el Desarrollo de Escuinapa, A.C. (REDES)
Escuinapa, Sinaloa, Mexico
$5,000 for general support.

Roman Catholic Bishop of San Diego
San Diego, CA, USA
$20,493 for charitable support to the St James-St. Leo Catholic community to benefit the scholarship fund for St. Leo Mission Youth Group, Solana Beach, CA.

San Diego Natural History Museum
San Diego, CA, USA
$75,000 to implement PROBEA’s watershed curriculum in La Paz schools.

Scripps Institution of Oceanography
La Jolla, CA, USA
$41,860 to develop a research-based survey of the oceanography in Cabo Pulmo National Park; $15,000 to provide scholarship support to benefit Mexican students from the Baja California peninsula to pursue graduate studies through the Center for Marine Biodiversity and Conservation (CMBC) at Scripps Institution of Oceanography.

Siempre Semillas A.C.
La Ribera, BCS, Mexico
$4,000 in operational support of the Buena Fortuna Botanical Garden.

Smiles International Foundation
Tecate, CA, USA
$10,000 for medical-surgical supplies and equipment for the Smiles of Tecate clinic in Tecate, California.

Sociedad de Historia Natural Niparajá A.C.
La Paz, BCS, Mexico
$170,000 to support the marine conservation program in the southern Gulf of California; $86,000 to conserve key land habitats in Baja California Sur, Mexico; $75,000 for the “Ciudades y Cuencas” program in La Paz, Mexico; $15,000 to support reform of the mining sector in Baja California Sur; $1,000 in honor of Niparaja’s 20th anniversary.

Terra Peninsular, A.C.
Ensenada, BC, Mexico
$10,000 for general support during the transition to a new Executive Director.

The Ocean Foundation
Washington, DC, USA
$1,000 to support the NW Mexico Science Symposium.

UC San Diego Foundation
La Jolla, CA, USA
$87,500 to provide funding for UNITE (Unraveling the Nucleus and Neuroscience via an International Technology Exchange).

Unidos Por Mata Ortiz, A.C.
Mata Ortiz, Chihuahua, Mexico
$12,000 to provide charitable support for the construction of a kindergarten classroom for the village of Mata Ortiz, Chihuahua.

Universidad Autónoma de Baja California Sur (UABCS)
La Paz, BCS, Mexico
$25,000 to construct a sports and recreational complex on the UABCS campus; $20,000 to study seagrass, sargassum & thodolith beds in Magdalena Bay.

Universidad Nacional de Córdoba
Córdoba, Argentina
$80,000 for the construction of a laboratory for digital communications.

Vallarta Enfrenta el SIDA, A.C.
Puerto Vallarta, Jalisco, Mexico
$4,000 to prevent HIV/AIDS and STDs in male sexual workers in Puerto Vallarta, Mexico.

Vigilantes de Bahía Magdalena, A.C.
Puerto San Carlos, BCS, Mexico
$40,455 for general support; $30,000 for water quality testing, education and outreach, sea turtle monitoring and coastal tourism monitoring; $15,000 to support Vigilantes de Bahia Magdalena’s efforts in preserving Magdalena Bay’s integrity into the future.

Wildcoast
San Diego, CA, USA
$12,500 to support “Blue On Tour” for the Baja Peninsula.
Norma Meza of Baja California’s Neí Kumeyaay community prepares acorn meal. Photo: Michael Waken-Roberts, Director Monitoreo del AREMA, A.C. an organization dedicated to identifying, protecting, preserving and restoring public historical and cultural sites in Baja California.
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Olivewood Gardens and Learning Center is a Type 1 supporting non-profit organization of the International Community Foundation located in National City, which features a community garden resource facility.

The International Community Foundation is proud of its connection with Olivewood Gardens, and the important role that this unique community asset plays. Olivewood Gardens not only promotes healthier communities in San Diego’s South County region, but also serves as an important convening location for the Foundation to expand civic engagement and philanthropy in the San Diego-Baja California region.

Olivewood Gardens is grateful for the vision and leadership of the International Community Foundation to establish a learning center dedicated to helping children and families to live healthier lives.

– Amy Carstensen

Contact Amy Carstensen, Executive Director of Olivewood Gardens, at amy@olivewoodgardens.org for more information.
The Fundación Internacional de la Comunidad (FIC) was established in 2000 by the International Community Foundation as an independent Mexican public foundation. Its goal is to increase the level of charitable giving by the citizens of Baja California in the areas of grassroots community development as well as building financial and operational transparency in Mexican nonprofit organizations.

Throughout the years, FIC has served as a strategic partner of the International Community Foundation’s efforts by supporting a wide range of joint programmatic initiatives. Over the past year, FIC has collaborated with the Foundation on environmental projects along the Baja California peninsula through the Baja Coastkeeper Fund, diabetes management through the Dulce Wireless Tijuana project, educational scholarships and most recently in assisting Mexican donors to give to U.S. academic institutions. For its part, the International Community Foundation also contributed to the facility improvements for FIC’s new headquarters in the Mesa de Otay region of Tijuana.

In 2010, FIC was also instrumental in bringing to Tijuana the inaugural Tijuana Innovadora conference, which brought together binational leaders from the U.S. and Mexico, including U.S. Vice President Al Gore, Twitter founder Biz Stone, media personality Larry King, Wikipedia founder Jimmy Wales and chairman and CEO of Telmex, Carlos Slim, to address critical issues on transnational trade and commerce.

The second edition of the Tijuana Innovadora conference is scheduled to take place in the fall of 2012.

Contact Lic. Ma. Antonieta Bequerisse Ramos, Executive Director of the Fundación Internacional de la Comunidad, at abeguerisse@ficbaja.org for more information.
THE INTERNATIONAL COMMUNITY FOUNDATION

LEAVE AN INTERNATIONAL LEGACY

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• Are your loved ones well cared for?
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Some people think that the future will take care of itself. Many wait until it’s too late to plan for the unexpected. Thinking about the future now is important to ensure that your intentions are followed.

Planning for your legacy is an exciting time for you, your family and the future of your favorite charitable cause and international community.

The International Community Foundation’s website features valuable ideas on ways to plan for the future and receive benefits such as U.S. tax savings and life income while you make a difference in Mexico or Latin America. There are also helpful articles on personal planning with tips for organizing your finances and estate.

For more information on the benefits of creating a will or trust, please contact Denisse Roldán Newell, Director of Development & Communications at denisse@icfdn.org, (619) 336-2253.
Children from the community of Cabo Pulmo playing in their aquatic backyard. Photo: Octavio Aburto / iLCP.

For more information about how you can make a contribution to the International Community Foundation, contact us at:

www.icfdn.org

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